

# Dallas Pen Company



Over 65 Years of Dedicated Service

To our valued customers and vendor partners,

11/17/2016

Dallas Pen has now been open for 69 years and two months. On opening day, the founder Lyman Short opened his store on Monday morning not realizing it was Labor Day. His only sale was a 6-pack of ink cartridges for \$0.49. Lyman hired Ed Melugin in 1956 to help get the wholesale side of the business moving. Ed bought the business from Lyman in 1968 and retired in 1990. Pat Melugin was then installed as President along with Bobbie as the VP of Sales and Marketing.

Dallas Pen has changed many times over the years. Now, with mixed feelings, Bobbie and I have come to the difficult decision of selling our business. We will be selling our school supplies division to Educators Resource in Semmes, AL.

The Melugin family considers all of our employees, customers and vendors to be part of our family. We really appreciate all of the efforts our warehouse and office employees have performed for us especially during the back to school seasons. We cannot thank our vendors enough for working our Dallas Pen Shows and making them so much fun. It also goes without saying that Dallas Pen has had one of the finest sales forces in the industry. Please consider that Uncle Pat and Aunt Bobbie are ready for retirement and will miss all of you terribly.

Dallas Pen and Educators Resource are committed to making this transition as smooth as possible for our customers. You will be contacted by the Educators Resource team shortly to assist with the transition process. If you have any questions, please do not hesitate to call.

Please be on the lookout for our End of Year Blowout promotion. We will continue to ship product thru December 15, 2016.

On December 16<sup>th</sup> our phone and fax numbers, along with our website will be transferred to Educators Resource. All contact information will remain the same until that date.

Starting December 16<sup>th</sup> you can reach us at:

Phone # (214) 351-1777

Fax # (214) 351-1699

Email: [dpcoink@outlook.com](mailto:dpcoink@outlook.com)



Pat Melugin

President



Bobbie Melugin

Vice President Sales and Marketing